Country Operations & Partnerships Coordinator, Seychelles, Mozambique, South Africa, Namibia, Madagascar, Swaziland - NO.VA/NPCA/19/11

The African Union (AU), established as a unique Pan African continental body, is charged with spearheading Africa’s rapid integration and sustainable development by promoting unity, solidarity, cohesion and cooperation among the peoples of Africa and African States as well as developing a new partnership worldwide. Its Headquarters is located in Addis Ababa, capital city of Ethiopia.

The New Partnership for Africa’s Development (NEPAD) is a programme of the African Union adopted in 2001 in Lusaka, Zambia, aimed primarily at poverty alleviation and promotion of economic growth and sustainable development in Africa. As a consequence of the integration of NEPAD into the structures and processes of the African Union, the NEPAD Planning and Coordinating Agency (NPCA) has been established by the Decision of the 14th AU Assembly of February 2010 as the technical body of the African Union, in replacement of the NEPAD Secretariat.

The mandate of the NEPAD Agency is to:

i. Facilitate and coordinate the implementation of continental and regional priority programmes and projects;

ii. Mobilise resources and partners in support of the implementation of Africa’s priority programmes and projects;

iii. Conduct and coordinate research and knowledge management;

iv. Monitor and evaluate the implementation of programmes and projects; and

v. Advocate on the AU and NEPAD vision, mission and core principles/values.

The offices of the NEPAD Agency are located in Midrand, Johannesburg, South Africa.

The Grow Africa partnership was founded jointly by the African Union (AU), The New Partnership for Africa’s Development (NEPAD) and the World Economic Forum in 2011. Grow Africa works to increase private sector investment in agriculture, and accelerate the execution and impact of investment commitments. The aim is to enable countries to realise the potential of the agriculture sector for economic growth and job creation, particularly among farmers, women and youth. Grow Africa brokers collaboration between governments, international and domestic agriculture companies, and smallholder farmers in order to lower the risk and cost of investing in agriculture, and improve the speed of return to all stakeholders. The partnership engages over 300 organisations working to implement responsible and inclusive investment commitments in 12 countries.

Grow Africa is recruiting a Country Operations & Partnerships Coordinator, Seychelles, Mozambique, South Africa, Namibia, Madagascar, Swaziland
Based on the Host Agreement between the Government of the Republic of South Africa and the African Union for NEPAD to serve as the interim AU Office Operating outside the African Union Headquarters, the NEPAD Planning and Coordinating Agency invites application from Africans for the post of Country Operations & Partnerships Coordinator, Seychelles, Mozambique, South Africa, Namibia, Madagascar, and Swaziland

Post A

Job Title: Country Operations & Partnerships Coordinator, Seychelles, Mozambique, South Africa, Namibia, Madagascar, Swaziland

Position Level: P4
Duty Station: South Africa/ NEPAD office
Supervisor: Chief Operating officer (COO)

A. KEY PERFORMANCE AREAS

As a partnership platform, Grow Africa helps the companies, governments and other partners collaborate in support of Africa’s agricultural transformation. This work includes facilitating information flows that foster mutual accountability and improve priority setting; thereby enabling partners to better address constraints within the business environment, whilst increasing their development impact. Grow Africa seeks a relationship/project manager to coordinate this work as country operations and partnerships mostly with private sector. The successful candidate will be responsible for:

1. **Grow Africa’s in-country presence and impact** - increase Grow Africa’s in country presence and impact by proactively engaging with the private sector (farmers, domestic companies, international companies, national private sector coordination platforms), public sector (government, development partners) and civil society and any other key stakeholders that have an interest in promoting responsible and sustainable investment in African agriculture

2. **Domestic and international private sector companies** - develop strong relationships with private sector companies to understand the investment barriers they face and support their efforts to connect with sustainable and responsible business models, technical expertise and sources of finance.

3. **Multi-stakeholder platform engagement** - convene and promote cross-sector Public-Private-Partnership platforms in country priority value chains to address systemic and entrenched barriers to accelerating private sector investment. Convene partners around innovation, lobbying, and problem-solve to help companies overcome common challenges such as access to finance, harnessing ICT, and delivering responsible investments.
4. **Value chain development** - support selected priority value chain development by conducting business case studies as a focused approach to unlocking accelerated agribusiness investments

5. **CAP-F roll out** - coordinate CAP-F roll out in country including the preparation of work plans and corresponding budgets as per the Grow Africa CAP-F guideline in close collaboration with AUC, NEPAD.

6. **CAP-F coordination structure** - Assist Governments to set up coordination mechanisms for CAP-F and mutual accountability for joint planning, review and accountability

7. **Term sheet** – generate at least 5 term sheets using the CAP-F business model

8. **Unlock business deals** – facilitate at least 20 M USD investment into agriculture in country using the CAP-F business model.

9. **Responsible and inclusive investment practices** - promote internationally recognised standards in responsible and inclusive investment with private sector companies and farmer organisations, especially with respect to land tenure and ownership

10. **National policy reform** - strengthen the enabling environment for responsible and inclusive investment, including contributing private sector perspective to CAADP Joint Sector Review

11. **Government relations** - Establish and develop strong working relationships with the government leaders that clearly align Grow Africa’s role in the country.

12. **Grow Africa interventions and impact** - support monitoring and evaluation (M&E) efforts across value chain initiatives and specific investments, and provide active support by linking companies to financial, commercial or technical partners. Undertake an annual review of progress, cumulating in the country chapter within Grow Africa Annual Report.

13. Perform any other duties as may be assigned

**B. Job requirements**

**Required Skills and Competencies**

i. Demonstrated ability to engage at senior levels in business and development sector contexts, and to build trust-based relationships with senior-level executives.

ii. Experience in developing partnerships in the context of international development, including identifying partnership opportunities, brokering and cultivating relationships, designing partnership arrangements, facilitating partner negotiations, and formalizing partnerships.

iii. Experience in working with stakeholders across the public, private and non-profit sectors, and an existing network of contacts to draw upon with respect to public-private partnerships for development.

iv. Entrepreneurial mind set and ability to devise creative win-win solutions.

v. Excellent negotiating skills, project management and organizational skills.
vi. Good understanding of African regional development context and fostering mutual accountability and learning in support of cross-sector collaboration.

vii. Previous experience working with high-level, demanding clients, under pressure and against tight deadlines.

viii. Open and honest

ix. Recognizes and values the contribution of others

x. Shows respect towards colleagues and seeks constructive feedback

xi. Contributes actively to a sustainable environment

xii. Takes full responsibility for his/her own actions

xiii. Highly motivated and able to collaborate, swiftly establishing trust and rapport

C. **Education and Experience**: Candidates must have a minimum of a Master degree in, Agriculture, economic, business administration, Public relation, international relation or any other related field. Candidates must have a minimum of three (3) years of professional experience, within the public sector, multilateral institutions, and international non-governmental or similar organizations nationally, regionally and / or internationally, working on issues related to international development, private sector development, or another international development technical area (e.g, agriculture, climate change, education, health)

D. **Language requirement**: Proficiency in English and French is a requirement.

E. **Tenure of Appointment**: The appointment will be made on an AU short-term contract for a period of one (1) year, of which the first three (3) months will be considered as a probationary period.

F. **Gender Mainstreaming**: The NEPAD Planning and Coordinating Agency is an equal opportunity employer and qualified female candidates are strongly encouraged to apply.

G. **Application**: Applications should be forwarded utilising “Arial” font 11.5

   To apply, please submit the following:
   a. A motivation letter stating reasons for seeking employment with the NEPAD Planning and Coordinating Agency.
   b. Detailed and updated curriculum vitae (CV), not exceeding five (5) pages and indicating your nationality, age and gender.
   c. Three (3) referees with good knowledge of the candidate’s work, furnishing full contact details, telephone, fax and e-mail addresses.
   d. Certified copies of degrees and diplomas.

H. **Remuneration**: Indicative basic salary of **US$ 45,364.00** per annum plus other entitlements e.g. Post Adjustment (57% of basic salary), Housing allowance ($23,846.40 per annum), gratuity (15% of gross salary) in conformity with the rules and procedures applicable to internationally recruited staff of the African Union.
I. **Applications** must be received not later than **Monday, 17 June 2019** and should be addressed to:

NEPAD Planning and Coordinating Agency  
Private Bag X218 Midrand, 1685  
Johannesburg, South Africa  
Email: careers@growafrica.com; hr@nepad.org; ericf2@nepad.org

Please note that only shortlisted candidates will be contacted.

The New Partnership for Africa’s Development (NEPAD) is a vision and strategic framework for Africa’s renewal that is based on a shared understanding that it is imperative to eradicate poverty and position African countries on the road to sustained economic growth and development. NEPAD works closely with the African Union Commission (AUC), regional economic communities, national governments, research institutions and civil society organisations in its attempts to eradicate poverty in Africa whilst also voicing Africa’s concerns at the global level. For more information go to: [www.nepad.org](http://www.nepad.org).